EDENTREE RESPONSIBLE AND SUSTAINABLE EUROPEAN EQUITY FUND



Target Market and Distribution Strategy Matrix

ESMA Requirement		Target Market Criteria	Negative Target Market
Client type		 Retail Professional counterparties Eligible counterparties 	
Knowledge and experience		 Low Medium High 	
Financial situation, with a focus on the ability to bear losses		 Investors with no tolerance for loss in their investment or initial amount Investors who tolerate a moderate loss in their investment or initial amount Investors who tolerate a loss of the entire investment or initial amount Investors who tolerate losses exceeding their investment or initial amount 	7
Risk tolerance and compatibility of the risk/ reward profile of the product with the target market		 Compatible with High Risk investment (investor is willing to accept the risk of losses up to or exceeding the investment or initial amount) Compatible with Low Risk Investment (investor is not willing to accept any loss of the investment or initial amount) 	✓
Clients' objectives and needs	Investment Term	 Short Medium Long [For products with a specific maturity date] please indicate the maturity date 	
	Investment Objective	 Capital protection ✓ Appreciation Future income stream 	2
	Liquidity	 Requires the possibility to exit the investment early Willing to hold the investment until its maturity 	
	Additional Criteria	 Investment Hedging Financing Portfolio diversification Other specific requirements (e.g. Sharia, green, ethical investment etc) 	
Distribution Strategy		 Advised Non-advised Execution only Discretionary 	



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