

| Client type   | Retail • Professional counterparties • Eligible counterparties   |
|---|--|
| Knowledge and experience  | • Low • Medium • High  |
| Financial situation, with a focus on the ability to bear losses                                   | Investors who tolerate a moderate loss in their investment or initial amount     Investors who tolerate a loss of the entire investment or initial amount  |
| Risk tolerance and compatibility of the risk/reward profile of the product with the target market | Compatible with High Risk investment (investor is willing to accept the risk of losses up to or exceeding the investment or initial amount)  |
| Investment Term   | • Long   |
| Investment Objective  | Appreciation   |
| Liquidity   | Requires the possibility to exit the investment early  |
| Additional Criteria   | <ul><li>Portfolio diversification</li><li>Other specific requirements (e.g. Green, ethical investment etc)</li></ul>   |
| Distribution Strategy   | Advised • Non-advised • Execution only • Discretionary   |
| Not suitable for  | <ul> <li>Investors with no tolerance for loss in their investment or initial amount</li> <li>Low Risk Investment (investor is not willing to accept any loss of the investment or initial amount)</li> <li>Investors who are looking for capital protection</li> </ul> |

For further information please speak to your normal EdenTree representative, visit **edentreeim.com** or call our support team on **0800 011 3821** 

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